



## REPORT OF THE CONDITION OF THE FINANCIAL INSTITUTION PUBLISHED PURSUANT TO SECTION 32(3) OF THE BANKING AND FINANCIAL INSTITUTIONS ACT, 2006.

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CONDENCED	CTATEMENT OF	FINIANCIAL	DOCITION AC	AT 245T D	FCFMRFR 2019
CUNDENSED	VITALLEMENT OF	FINANCIAL	PUNITUM AN	AI 3 1 " I	IFCFWKFK /UT9

		BANK CURRENT QUARTER 31/12/2019	GROUP CURRENT QUARTER 31/12/2019	BANK PREVIOUS QUARTER 30/09/2019	GROUP PREVIOUS QUARTER 30/09/2019
A	ASSETS				
1	Cash	-	5,291	-	3,337
2	Balances with Bank of Tanzania	28	2,586	801	37,214
3	Investments in Government Securities	23,043	61,617	31,892	59,978
4	Balances with Other Banks and financial institutions	2,162	30,256	2,787	10,536
5	Cheques and Items for Clearing	-	11	-	44
6	Interbranch float items	-	-	-	
7	Bills Negotiated	-	-	-	
8	Customer Liability on Acceptances	-	-	-	
9	Interbank Loans receivables	-	(594)	-	
10	Investments in other Securities	-	520	-	520
11	Loans, Advances and Overdrafts (Net of Alowances for Probable Losses)	452,089	617,308	456,145	635,50°
12	Other Assets	79,562	94,925	78,637	90,032
13	Equity Investments	55,714	18,611	55,725	18,620
14	Underwriting accounts	-	-	-	
15	Property Plant and Equipment	354	4,456	425	4,82
16	TOTAL ASSETS	612,953	834,986	626,412	860,610
_					
В.	LIABILITIES				
17	Deposits from Other Banks and Financial Institutions	122,928	74,027	128,273	82,28
18	Customer Deposits	203,300	438,491	201,742	469,453
19	Cash Letters of Credit	-	40,599	-	7,88
20	Special deposits	-	-	-	0.0
21	Payment Order/Transfers Payable	-	92	-	8
22	Bankers' Cheques and Drafts Issued Accrued Taxes and Expenses Payable	13,062	15,096	15,901	17.00
24	Acceptances Outstanding	13,002	13,090	13,901	17,808
25	Inter Branch Float items		_	_	
26	Unearned income and other deferred charges	673	1,038	1,004	1,47 <sup>-</sup>
27	Other Liabilities	2,832	7,197	2,808	7,59
28	Borrowings	49,550	49,550	51,360	51,36
29	TOTAL LIABILITIES	392,345	626,089	401,088	637,950
30	NET ASSETS /LIABILITIES	220,608	208,898	225,324	222,66
<b>C</b> .	SHAREHOLDERS' FUNDS AND RESERVES				
31	Paid Up Share Capital	219,138	202,138	219,138	219,138
32	Capital Reserves	- (40.4.42.4)	(427.447)	(00.225)	(400.044
33	Retained Earnings	(106,634)	(137,147)	(98,225)	(102,841
34	Profit (Loss) Account	(4,709)	(11,033)	(604)	(3,892)
35	Other capital accounts	112,813	154,940	105,015	110,255
36 <b>37</b>	Minority interest  TOTAL SHAREHOLDERS' FUNDS AND RESERVES	220,608	208,898	225,324	222,661
38	Contigent Liabilities	32,462	113,556	34,839	74,497
39	Non Performing Loans and Advances	281,847	352,867	273,841	343,659
40	Allowances for Probable Losses	103,718	114,649	97,628	104,540
41	Other Non Performing Assets	8,313	8,398	8,246	8,330
D.	SELECTED FINANCIAL CONDITION INDICATORS	%	%	%	9/
i.	Shareholders Funds to Total Assets	36%	25%	36%	26%
ii	Non Perfoming Loans to Total Gross Loans	44%	48%	44%	469
	Gross Loans and Advances to Total Deposits	309%	113%	308%	1139
iii					
iii iv	·				
iii iv v	Loans and Advances to Total Assets Earning Assets to Total Assets	74% 87%	74% 84%	73% 87%	749 839

## CONDENSED STATEMENT OF CHANGES IN EQUITY AS AT 31<sup>57</sup> DECEMBER 2019

unoor	SHARE CAPITAL	SHARE Premium	RETAINED EARNINGS	REGULATORY RESERVE	PROVISION RESERVE	OTHERS	TOTAL
CURRENT YEAR							
Balance at the beginning of the year (Jan 2019)	219,138	-	(84,145)	82,782	596	10,369	228,740
Profit for the year	-	-	(12,592)	-	-	-	(12,592)
Other Comprehensive Income	-	-	-	-	-	-	-
Transactions with owners	-	-	-	-	-	-	-
Dividends Paid	-	-	-	-	-	-	-
Regulatory Reserve	-	-	(33,817)	33,817	-	-	-
General Provision Reserve	-	-	1,214	-	(1,214)	-	-
Others	-	-	(7,808)	-	-	558	(7,250)
Balance at the end of the current period (31st December 2019)	219,138	-	(137,148)	116,599	(618)	10,927	208,898
PREVIOUS YEAR							
Balance at the beginning of the year 2018	202,138	-	(100,769)	116,468	791	14,673	233,301
Profit for the year	-	-	(17,080)	-	-	-	(17,080)
Other Comprehensive Income	-	-	(177)	-	-	-	(177)
Transactions with owners	17,000	-	-	-	-	-	17,000
Dividends Paid	-	-	-	-	-	-	-
Regulatory Reserve	_	-	33,686	(33,686)	-	-	-
General Provision Reserve	_	-	195	-	(195)		-
Others	_	_	-	-	-	(4,304)	(4,304)
Balance at the end of the current period (31st Dec 2018)	219,138	-	(84,145)	82,782	596	10,369	228,740
BANK			. , ,	,			
CURRENT YEAR							
Balance at the beginning of the year Jan 2019	219,138	-	(92,198)	82,611	-	14,661	224,211
Profit for the year	-	-	(3,597)	-	-	-	(3,597)
Other Comprehensive Income	_	-	-	-	-	-	-
Transactions with owners	_	_	-	-	_	-	-
Dividends Paid	_	-	-	-	-	-	-
Regulatory Reserve	_	_	(15,542)	15,542	_	-	_
General Provision Reserve	_	_	-	-	_	-	_
Others	_	_	(7)	-	-	-	(7)
Balance at the end of the current period (31st December 2019)	219,138	-	(111,344)	98,152	_	14,661	220,608
PREVIOUS YEAR							
Balance at the beginning of the year 2018	202,138	-	(99,512)	113,524		14,677	230,826
Profit for the year	-	-	2,578	-	-	-	2,578
Other Comprehensive Income	-	-	988	-	-	(16)	972
Transactions with owners	17,000	-	-	-	-	-	17,000
Dividends Paid	-	-	-	-	-	-	-
Regulatory Reserve	-	-	34,119	(34,119)	-	-	-
General Provision Reserve	-	-	-	-	-	-	-
Impact of IFRS 9 adoption ( Net of Tax)	_	-	(30,371)	_	_	-	(30,371)
Others	_	_	(30/3/1)	3,206	_	_	3,206
Balance at the end of the previous period (31st Dec 2018)	219,138	-	(92,198)	82,611	-	14,661	224,211

GENERAL

CONDENSED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE QUARTER ENDED 31 <sup>ST</sup> DECEMBER 2019

(An	mounts in million Shillings)	BANK CURRENT QUARTER 31/12/2019	GROUP CURRENT QUARTER 31/12/2019	BANK COMPARATIVE QUARTER 31/12/2018	GROUP COMPARATIVE QUARTER 31/12/2018	BANK CURRENT YEAR CUMULATIVE 31/12/2019	GROUP CURRENT YEAR CUMULATIVE 31/12/2019	BANK COMPARATIVE YEAR CUMULATIVE 31/12/2018	GROUP COMPARATIVE YEAR CUMULATIVE 31/12/2018
E.									
1	Interest Income	18,262	24,119	21,077	29,530	76,966	102,523	90,799	120,361
2	Interest Expense	(9,613)	(12,746)	(7,317)	(9,736)	(30,056)	(40,991)	(35,567)	(46,878)
3	Net Interest Income	8,649	11,373	13,760	19,793	46,911	61,532	55,232	73,483
4	Bad Debts Written Off	(40)	(40)	(516)	(516)	(9,026)	(9,026)	(687)	(687)
5	Impairment losses on loans and Advances	(11,738)	(13,472)	(10,741)	(11,012)	(24,660)	(29,628)	(23,216)	(24,717)
6	Non Interest Income	1,683	2,860	889	2,608	2,951	9,009	4,436	10,964
	6.1 Foreign currency Dealings and Translation Gain /(Loss)	(69)	229	343	894	(35)	2,331	405	2,124
	6.2 Fees and Commissions	471	1,231	147	1,089	905	4,163	1,124	5,332
	6.3 Dividend Income	-	-	220	220	-	-		-
	6.4 Other operating income	1,281	1,400	178	404	2,081	2,515	2,907	3,508
7	Non Interest Expense	(5,281)	(11,068)	(6,239)	(12,464)	(21,314)	(45,692)	(21,927)	(44,926)
	7.1 Salary and benefits	(3,264)	(6,593)	(3,498)	(6,901)	(13,752)	(27,305)	(13,324)	(25,865)
	7.2 Fees and Commissions	-	(63)	-	(128)	-	(369)		(542)
	7.3 Other operating expenses	(2,017)	(4,412)	(2,741)	(5,435)	(7,562)	(18,018)	(8,603)	(18,519)
8	Operating Income/(Loss) beforeTax	(6,727)	(10,348)	(2,848)	(1,590)	(5,138)	(13,804)	13,838	14,117
9	Income Tax Provision	2,018	2,057	854	365	1,541	1,211	(4,151)	(4,235)
10	Net Income /(Loss ) after Income Tax	(4,709)	(8,291)	(1,993)	(1,225)	(3,597)	(12,592)	9,686	9,882
11	Other Comprehensive Income (itemize)	-	-	-	-	-	-	-	
12	Total comprehensive income/(loss) for the year	(4,709)	(8,291)	(1,993)	(1,225)	(3,597)	(12,592)	9,686	9,882
13	Number of employees	160	307	153	285	160	301	153	285
14	Basic Earnings per share	(21)	(2,719)	(10)	(6)	(16)	(290)	48	49
15	Number of branches	-	6	-	5	-	6	-	5
F.	SELECTED PERFORMANCE INDICATORS		%		%				
	(I) Return on Average Total Assets	-1%	-1%	0%	0%	-1%	-2%	2%	1%
	(ii) Return on Average Shareholders Fund	-3%	-5%	-1%	2%	-2%	-6%	6%	6%
	(iiii) Non Interest Expense to Gross Income	26%	41%	28%	33%	27%	41%	23%	34%
	(iv) Net Interest Income to Average Earning Assets	2%	1%	2%	2%	9%	5%	9%	9%

## CONDENSED STATEMENT OF CASH FLOWS FOR THE QUARTER ENDED 31<sup>57</sup> DECEMBER 2019

					Bank	Group	Bank	Group
(Amounts in million Shillings)	Bank For the	Group For the	Bank For the	Group For the	Current Year	Current Year	Comparative	Comparative
(Allound III Illinion Sillinings)	Quarter Ended	Quarter Ended	Quarter Ended	Quarter Ended	Cummulative	Cummulative	year Cumulative	year Cumulative
	31/12/2019	31/12/2019	30/09/2019	30/09/2019	31/12/2019	31/12/2019	31/12/2018	31/12/2018
I:Cashflow from operating activities								
Net Income(Loss)	(6,727)	(10,349)	(863)	(5,242)	(5,138)	(13,804)	13,838	14,477
Adjustments for:								-
Impairment/Amortisation	11,862	14,062	7,343	10,269	24,492	31,173	23,904	27,104
Net change in Loans and Advances	(4,740)	5,380	(1,333)	4,101	28,349	45,929	25,914	(31,546)
(Gain)/Loss on sale of Assets	(96)	(96)	-	-	(96)	(96)	-	-
Net change in Deposits	(3,787)	(6,096)	(1,170)	225	(31,770)	(94,267)	(63,955)	139,506
Net change in Short term Negotiable Securities	-	(4,569)	-	(948)	-	(14,498)	(3,030)	(2,325)
Net change in other liabilities	(2,815)	(4,869)	(1,721)	1,107	(4,012)	(4,908)	(1,336)	(328)
Net change in other Assets	7,921	2,687	3,773	4,320	7,827	5,478	(2,570)	(1,013)
Tax paid	-	(1)	-	(2)	-	(9)	-	(19)
Other :- Net change in deferred income	(331)	(331)	31	31	(239)	(239)	(143)	(143)
- Net change in SMR	-	-	-	27,438	-	31,745	-	(8,852)
- Net change in Placement over 90 days	-	536	-	(55,359)	-	(658)		-
Net cash provided (used) by operating activities	1,286	(3,648)	6,061	(14,059)	19,412	(14,154)	(7,379)	136,861
II:Cash flow used in investing activities								
Dividend Received	-	-	-	-	32	32	-	-
Purchase of Fixed Assets	(30)	(412)	(121)	(1,224)	(165)	(2002)	(163)	(595)
Proceeds from Sale Of Fixed Assets	96	96	-	-	96	96	-	-
Purchase of non-dealing securities	-	-	-	-	-	-	-	-
Proceeds from sale of non-dealing securities	-	-	-	-	-	-	-	-
Others: Investmen in Equity	-	-	-	-	-	-	-	-
Net cash provided (used) by investing activities	66	(316)	(121)	(1,224)	(37)	(1,874)	(163)	(595)
III:Cash flow from financing activities								
Repayment of Long Term Borrowing	(2,751)	(2,751)	(5,884)	(5,884)	(20,366)	(20,366)	(15,144)	(15,144)
Proceeds from Issuance of Long Term Dept	(2,731)	(2,751)	(3,004)	(5,004)	(20,300)	(20,500)	(13,144)	(13,144)
Proceeds from Issuance of Share Capital	_	_	-	_	_		_	17,000
Payment of Cash Dividends	_	_	_	_	_		_	-
Net Change in Other Borrowings	_	_			_		_	_
Proceeds from disposal of available for sale investments	_	-	_	_	_		_	_
Others	_	_	_	_	_		_	_
Net cash provided (used) by Financing Activities	(2,751)	(2,751)	(5,884)	(5,884)	(20,366)	(20,366)	(15,144)	1,856
	(=,- 31)	(2). 31)	(2,201)	(2,231)	(22,200)	(23,500)	(12,711)	.,050
IV:Cash and Cash Equivalents	(4.0)	(4 =)		/na a -=\	(0)	(24.5)	(22.55.5)	400
Net Increase/Decrease in Cash and Cash Equivalents.	(1,398)	(6,714)	56	(21,167)	(990)	(36,393)	(22,686)	138,123
Cash and Cash equivalents At the beginning of the quarter	3,589	51,634	3,533	72,801	3,181	81,313	23,578	104,528
Cash and Cash equivalents At the end of the quarter	2,190	44,920	3,589	51,634	2,190	44,920	892	242,652

In preparation of the quarterly financial statement, consistent accounting policies have been used as those applicable to the previous year audited financial statements.

Mr Charles SingiliMs Mwasam S. SuleimanMs Christine V. MbonyaManaging DirectorDirector of FinanceDirector Internal Audit

We, the undersigned directors, attest to the faithful representation of the above statements. We declare that the statements have been examined by us and, to the best of our knowledge and belief, have been prepared in conformance with International Financial Reporting Standards and the requirements of the Banking and Financial Institutions Act,

2006 and they present a true and fair view.

Dr Maria Mashingo **Board Chairperson**  Date: 29/1/2020

## REPORT OF THE CONDITION OF THE BANK PURSUANT TO SECT 32(3) OF THE BANKING AND FINANCIAL MINIMUM DISCLOSURE OF BANK CHARGES AND FEES

ITEM/TRANSACTION	CHARGE/FEE	
Banking Sector - Deposit & Lending rates		
A Types of Lending Rates	lending Rate -	
	PA (%)	
	TZS	USD
(a) Flat	N/A	N/A
(b) Declining	16.0	9.5
(c) Negotiable	N/A	N/A

ITEM/TRANSACTION	CHARGE/FEE			
B Fixed Deposit				
TZS Indicative Fixed Deposit Rates (% p.a)				
Amount	30<90 days	90<180 days	1 yr<2 yrs	>=2 yrs
0-5,000,000,000	8.0	13.0	13.5	14.0
Above 5,000,000,000	8.5	13.5	14.0	14.5
USD Indicative Fixed Deposit Rates (%p.a)				
Amount	30<90 days	90<180 days	1 yr<2 yrs	>=2 yrs
0-2,500,000	2.0	2.5	3.0	3.25
Above 2,500,000	2.5	3.0	3.25	3.5